

## Day 1: Wednesday, March 8th

| Time            | Activity        | Detail      |
|-----------------|-----------------|-------------|
| 1:30pm – 5:30pm | Registration    | Hotel Lobby |
| 5:30pm – 6:30pm | Cocktail Hour   | South Pool  |
| 6:30pm – 9:30pm | Attendee Dinner | South Pool  |



# Day 2: Thursday, March 9<sup>th</sup> – All sessions in the Grand Bahama Meeting Room

| Time              | Activity   | Detail   |
|-------------------|--|--|
| 7:00am – 8:45am   | Breakfast  | Grand Bahama   |
| 9:00am – 9:20am   | Welcome Session  | Don Schenker<br>President & CEO<br>Synergistix, Inc.   |
| 9:20am – 9:40am   | <b>Key Note Topic:</b> <i>Prediction is the</i><br><i>New Black: How data and analytics</i><br><i>are changing your lives and</i><br><i>business</i> | Mike DePalma, President –<br>Pensare/Co-founder<br>The Human API                               |
| 9:40am – 10:00am  | <b>Topic #1:</b> <i>Math is so Numb: Taking the pain out of your next dental visit</i>   | Matt Hutcheson, Partner/Founder<br>Tegra Analytics   |
| 10:00am – 10:20am | Break  |  |
| 10:20am – 10:40am | <b>Topic #2:</b> Understanding<br>Disclosure Laws from All Corners   | John Oroho, Executive Vice<br>President and Chief Strategy Officer<br>for Porzio Life Sciences |
| 10:40am – 11:00am | <b>Topic #3:</b> What's new in Sample Accountability   | Jay Lambert<br>GM, Sample Management<br>Synergistix, Inc.                                      |
| 11:00am – 11:20am | <b>Topic #4:</b> Best Practices for<br>Managing HCP Specialties  | Greg Ungemach,<br>Product Specialist<br>MedPro   |
| 11:20am – Noon    | Group Picture  |  |
| Noon – 1:00pm     | Lunch & Networking   | Ocean Terrace  |



#### Day 2: Thursday, March 9th- All sessions in in the Grand Bahama Meeting Room

| Time            | Activity  | Detail   |
|-----------------|---|--|
| 1:00pm – 1:20pm | <b>Topic #5:</b> How Emerging<br>Technologies are Transforming the<br>Engagement Strategies for Pharma. | Rob Barra Co-Founder/Vice<br>President of Client Services and Jeff<br>Bromley, Vice President of Sales<br>and Marketing, Thingee |
| 1:20pm – 1:40pm | <b>Topic #6:</b> <i>Current Hot Topics –</i><br><i>What to Expect</i>                                   | Ihab Ghaly<br>Founder and Managing Director<br>G&M Health  |
| 1:40pm – 2:00pm | <b>Topic #7:</b> Synergistix 20 <sup>th</sup><br>Anniversary  | Don Schenker<br>President<br>Synergistix, Inc.   |
| 2:00pm – 2:20pm | Break – Celebration   |  |
| 2:20pm- 2:40pm  | CSO Panel   | CSO Panel  |
| 2:40pm- 3:00pm  | CSO Panel   | CSO Panel  |
| 3:00pm – 3:20pm | <b>Topic #8: Ted Talk :</b> The<br>Surprising Habits of Original<br>Thinkers                            | Adam Grant<br>Organizational Psychologist,<br>Wharton  |
| 3:20pm – 3:40pm | Break   |  |
| 3:40pm – 4:00pm | <b>Topic #9:</b> Launch Excellence  | Curt Staab<br>VP Emerging Life Sciences<br>Network<br>TGaS   |
| 4:00pm – 4:15pm | WRAP-UP / End of Day 1  | Darren Coleman<br>COO<br>Synergistix, Inc.   |
| 4:15pm – 5:45pm | Networking @ the Beach  |  |
| 5:45pm          | Meet in Hotel Lobby   | Bus leaves promptly  |



| Time            | Activity          | Detail  |
|-----------------|-------------------|---|
| 6:30pm – 9:30pm | Dinner (off-site) | Cabana El Rey<br>105 E. Atlantic Ave.<br>Delray Beach, FL 33444 |

### Day 3: Friday, March 10th – All sessions in in the Grand Bahama Meeting Room

| Time              | Activity   | Detail   |
|-------------------|--|--|
| 7:00am – 8:45am   | Breakfast  | Grand Bahama   |
| 8:45am – 9:00am   | Welcome Session  | Don Schenker<br>President & CEO<br>Synergistix, Inc.           |
| 9:00am – 9:20am   | <b>Topic #10:</b> <i>I'm Only Human –</i><br><i>Rules vs Reality</i> | Nancy Kincheloe,<br>Manager-Sample Compliance,<br>Abbvie, Inc. |
| 9:20am – 10:00am  | <b>Topic #11:</b> <i>Operating System Dilemma</i>                    | Darren Coleman<br>COO<br>Synergistix                           |
| 10:00am – 10:20am | Break  | Refreshment  |
| 10:20am – 10:40am | 3PL Panel  | 3PL Panel  |
| 10:40am – 11:00am | 3PL Panel  | 3PL Panel  |
| 11:00am – 11:20am | WRAP-UP / End of Conference  | Darren Coleman<br>COO<br>Synergistix, Inc.                     |
| 11:20am – 1:30pm  | Lunch  | Onsite   |