

Marc Chester

Marc Chester is an Account Executive with Howell Marketing Systems (HMS). Providing solutions with top notch customer care and support is Marc's professional mantra.

Marc began his professional career as a Technical Specialist with Fujifilm. During his 12 year tenure at Fujifilm, Marc was promoted to Senior Technical Specialist and then, Eastern Regional Sales Manager, all the while supporting Fuji resellers and their customers.

Marc made the jump to supporting and working with pharmaceutical manufacturers when he joined Data Reduction Systems (DRS). During his 15 years at DRS, Marc served as Director of Sales and VP, Business Development. It was at DRS that he cut his compliance teeth, supporting customers using paper based sampling solutions which migrated to fully automated e-signature solutions. While at DRS, he also worked with the development team to help create a multitude of compliance based software applications for sample compliance and reconciliation. While at DRS, he collaborated on inventing and subsequently patenting "Tracking the distribution of prescription drugs and other controlled articles" (USPTO Patent # 6,952,681). This collaboration led to the creation of the DRS PharmaSync® application.

In 2015, Marc joined the HMS family. He is looking forward to continuing to support the needs of his longtime colleagues and friends in the pharmaceutical industry.

Marc resides in Brick, NJ with his wife and family. On any given morning, providing the temperature is above 45°, Marc can be found riding his bicycle along the Jersey Shore. A lifelong Jersey shore resident, he cannot imagine a better place to live.