

2016 Synergistix Users Conference **INNOVATION** THROUGH COLLABORATION



Skip Williams

Skip is the VP of Sales Operations for Aqua Pharmaceuticals. Prior to Aqua, Skip held an executive director position at Watson Pharmaceuticals, where he was responsible for brand and biologics business development since 2004. In that role, he developed new products for Watson's nephrology practice, spearheaded its entry into biologics and directed the rationalization and disposition of the company's dermatology business. Prior to Watson, Skip was senior director of acquisitions at Lexis-Nexis Martindale Hubbell where he directed new product development via acquisitions.

Skip spent 15 years in the pharmaceutical industry in leadership positions at both System Software Associates, where he was global head of its pharmaceutical practice and Accenture, where he rose to senior manager in its pharmaceutical group.

Skip holds a degree in Organometallic Chemistry from Furman University, and he also has banking experience from Citizens and Southern Bank in Atlanta, Ga. Skip is a member of the Global Licensing Executives Society.